# One podcast at a time

Mitigating Discrimination towards Migrants in Colombia using edu-taintment

### **Enrique Fatas**

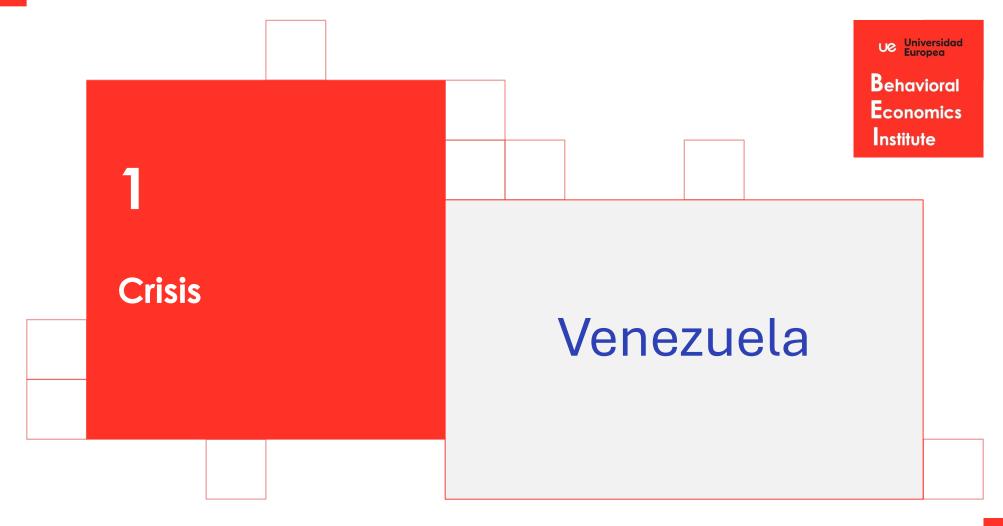
Behavioral Economics Institute Universidad Europea

**Lina Restrepo** BEI **Paula Rossiasco** World Bank Paulius Yamin PIAS

Competence Centre on Behavioral Insights Feb 11<sup>th</sup>, 2025







# A crisis

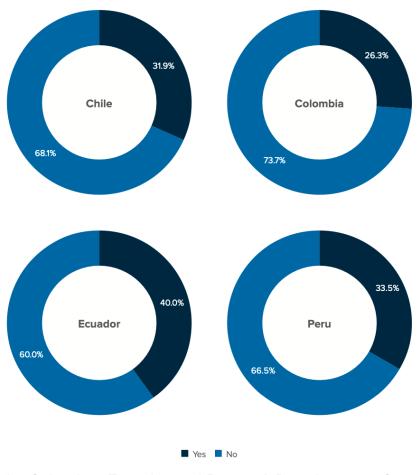
Global South in 2020



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Venezuelan migration

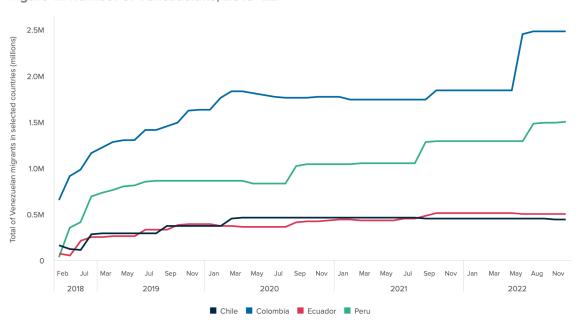




## Colombia

### A unique case

Figure 1.1 Number of Venezuelans, 2018–22

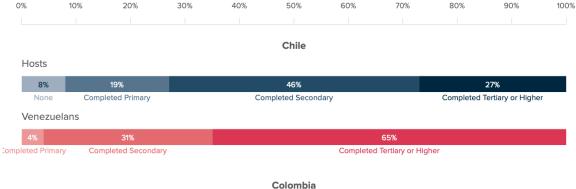


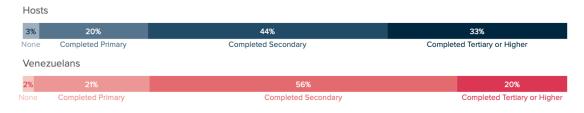


## Colombia

### **Education**







World Bank (2024), Venezuelans in Chile, Colombia, Ecuador and Peru – A Development Opportunity

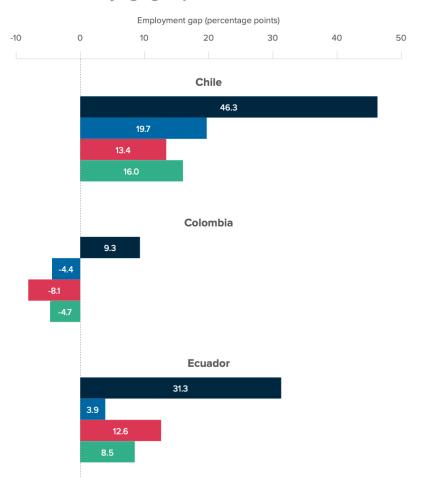


## Colombia

**■** 18–25 **■** 26–35 **■** 36–45 **■** 46–65

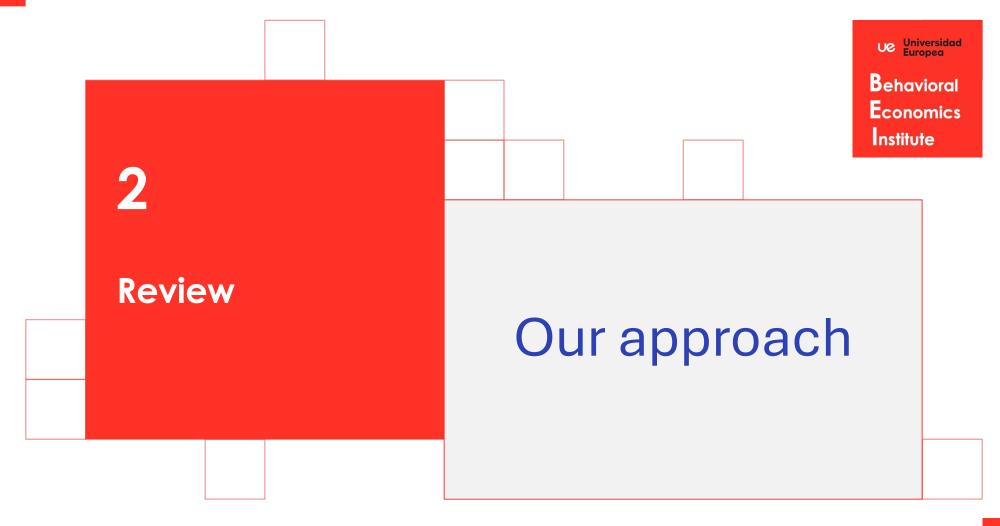
Job market

Figure 6.2 Employment gap between hosts and Venezuelans, by age group



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### **Edu-taintment**

= education + entertainment

### Grady et al (WD 2021)

Edutainment interventions used to boost political participation, support for democracy, tolerance of minorities

Exposure to broadcast media can change behavior by linking desired behaviors to pre-existing goals

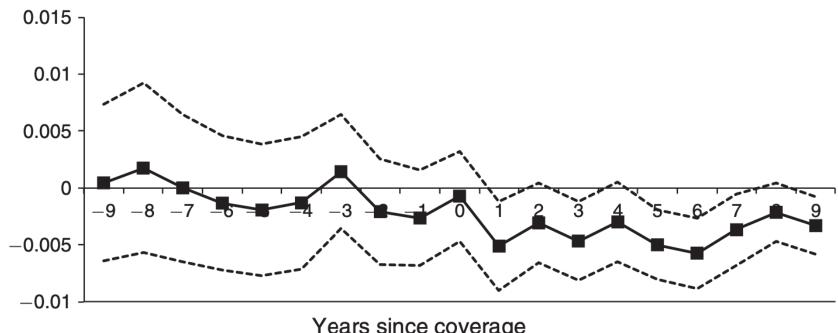
Scarce evidence on how media leads to adopting new goals



## Literature

Behavioral **E**conomics Institute

### La Ferrara et al (AEJ 2012)



Years since coverage

FIGURE 4. TIMING OF FERTILITY DECLINE AROUND YEAR OF GLOBO ENTRY

## The Adventures of Superman (1946)

# **Operation Intolerance**

Armand et al (IZA 2024)



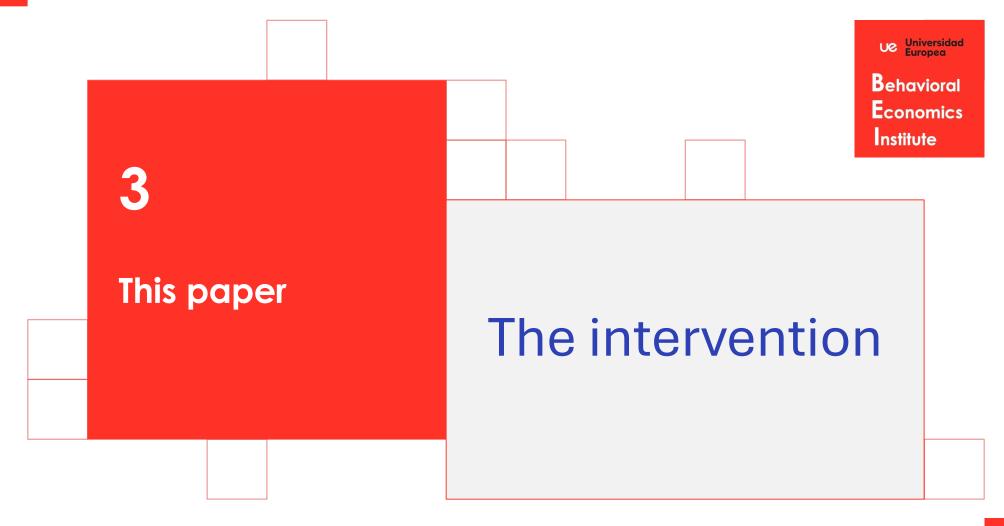
Figure 6: The effect of *Operation Intolerance* on interracial assimilation

A. Average mixed friendships, by cohort



B. Cohort study on mixed friendships

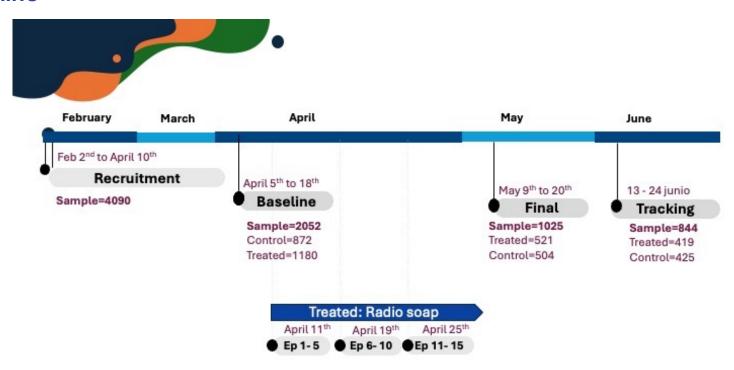






# Design

### **Timeline**



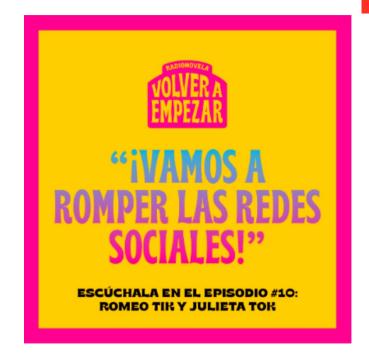
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## **Podcast**

### WhatsApp







### **Podcast**

### Episode #6: 6 minutes and 9 seconds

Students are training for a soccer tournament
Women want to play and (some) men claim that soccer is for men
Frankie (V) says that women do play soccer in Venezuela
As team captain, Pelusa is strongly against the idea of mixed teams
Erika responds that women are part of other School teams
Frankie tells Pelusa to let women play:
"If they score first, they will be part of a mixed team"
Pelusa smiles and accepts
Frankie joins the women's team and Erika scores first
The school gets a mixed team



Treated versus control

|          | Total                  | Treated                | Control               |
|----------|------------------------|------------------------|-----------------------|
| Baseline | <b>2052</b> 56.7% F    | <b>1180</b> 56.6% F    | <b>872</b><br>57% F   |
|          |                        | Podcast                |                       |
| Final    | <b>1025</b><br>53% F   | <b>521</b><br>51.44% F | <b>504</b><br>54.7% F |
| Tracking | <b>844</b><br>52.61% F | <b>419</b><br>48.21% F | <b>425</b><br>57% F   |

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## Randomization #1: Balance

Endline

|               | Control              | Treated              | P-value |
|---------------|----------------------|----------------------|---------|
| Age           | 21.24<br>(1.59)      | <b>21.21</b> (1.59)  | 0.7196  |
| Education (t) | 38.09<br>(48.61)     | <b>42.22</b> (49.43) | 0.1810  |
| SES           | 2.29<br>(0.866)      | 2.32<br>(0.829)      | 0.4661  |
| Male          | <b>44.69</b> (49.76) | 48.26<br>(50.02)     | 0.2580  |

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### Relative scales

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### Interpersonal trust

In this question we want to know your level of trust in different groups of people We will use as a reference point your level of trust in an average *Bogotano* Using a scale of -5 to +5, if you trust members of that group as much as you trust an average *Bogotano*, choose 0

If you trust them more, use positive values between +1 and +5, where +5 means you trust that group a lot more, +1 just a little more

If you trust them less than an *average Bogotano*, use negative values between -1 and -5, where -5 means you trust that group much less, -1 just a little less

Buchan et al (2009, 2011), Enke et al (2022), Goffin & Olson (2011), Olson et al (2007)

Baseline: vignette experiment

|             |            | Sex  |        |
|-------------|------------|------|--------|
|             |            | Male | Female |
| Nationality | Colombian  | T1   | T3     |
|             | Venezuelan | T2   | T4     |

Behavioral Economics Institute

Baseline: vignette experiment

Imagine a young person like you who is managing a fast-food stand in a similar neighborhood

The business is doing well, so they need help. Anyone interested should leave a resume and fill out a form.

It's Thursday evening. Only one resume arrived, from **Daniel** Martínez, born in **Bogotá** on August 15, 2002, an only child living with his mother, whom he helps financially, studying at SENA, claiming to be active, resourceful and with an excellent ability to serve

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### Scenario #1

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Job seeking scenario

Using a relative scale... how likely do you think that the manager of the business will...

...review the resume?

...call Daniel/Daniela for an interview?

...hire Daniel/Daniela?

Bicchieri and Fatas (2021), Yang et al (2017)

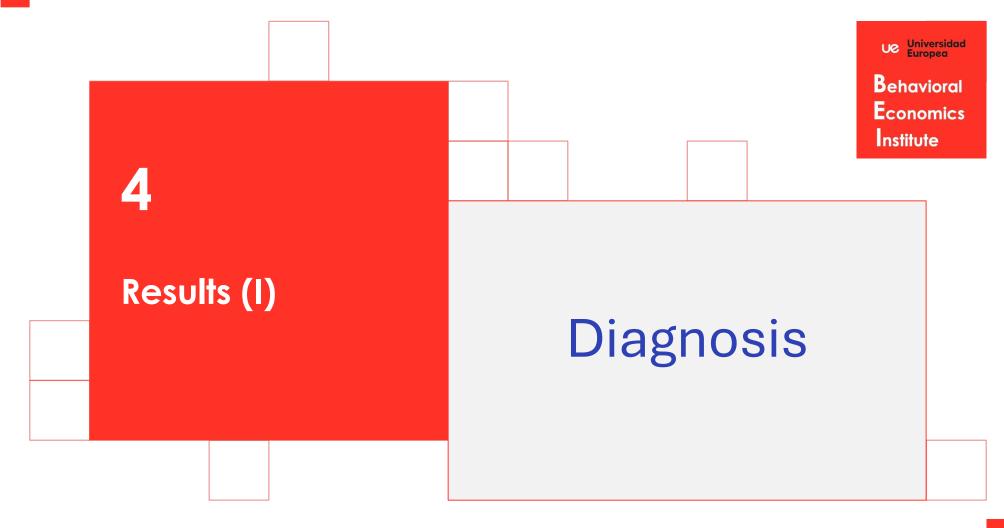
# De Universidad Europea Behavioral Economics Institute

#### Fast-food scenario

Someone like you (...) is managing a fast-food stand in your neighborhood Late in the evening, when cleaning and about to close the business, **Luis**, a young man of about 21 years old arrives, talking on the phone, his accent is from **Bogota**, with a jacket full of stains and a dirty hair. **Luis** says that that he just finished working, that he is very hungry. He orders a hot dog and a soda.

Using a relative scale... how likely do you think that the manager of the business will...

- ...prepare the hot dogs and offer Luis to sit?
- ...ask Luis to show if he has enough money to pay for the hot dog?
- ...decline to serve **Luis** out of fear of being robbed?



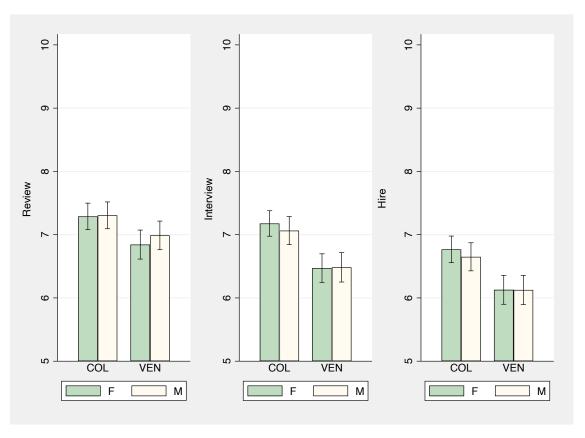
# Fifteen episodes

### Listening to the podcast

|                          | Endline | Tracking |
|--------------------------|---------|----------|
| Episodes finished (0-15) | 9.344   | 9.838    |
|                          | (6.346) | 6.196    |
| Finish block (%)         | 0.615   | 0.648    |
|                          | (0.427) | (0.417)  |
| Score (0-9)              | 4.547   | 4.859    |
|                          | (3.517) | (3.491)  |
| N                        | 521     | 419      |

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### Job application



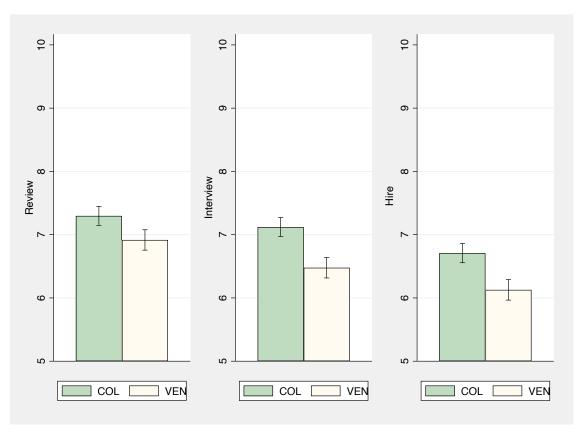
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### Job application

|                  | (1)       | (2)       | (3)       |
|------------------|-----------|-----------|-----------|
|                  | Review    | Interview | Hire      |
| Men              | -0.0106   | -0.125    | -0.166    |
|                  | (0.198)   | (0.189)   | (0.183)   |
| Venezuelan       | -0.549*** | -0.822*** | -0.748*** |
|                  | (0.200)   | (0.185)   | (0.184)   |
| Men*Ven          | 0.169     | 0.121     | 0.142     |
|                  | (0.286)   | (0.271)   | (0.263)   |
| Constant (Woman) | 7.021***  | 5.726***  | 6.636***  |
|                  | (0.977)   | (0.893)   | (0.892)   |
| Controls         | Yes       | Yes       | Yes       |
| Observations     | 2,038     | 2,038     | 2,038     |

Controls: age, education, SES, sex, Petro Robust standard errors between brackets \*\*\* p<0.01, \*\* p<0.05, \* p<0.1 Ue Universide

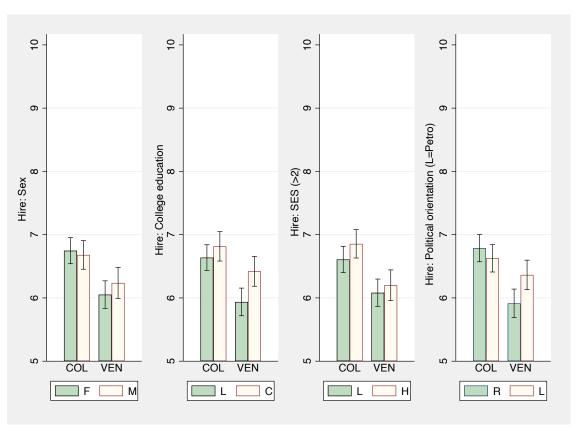
### Job application



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# Heterogeneous effects

### Job application



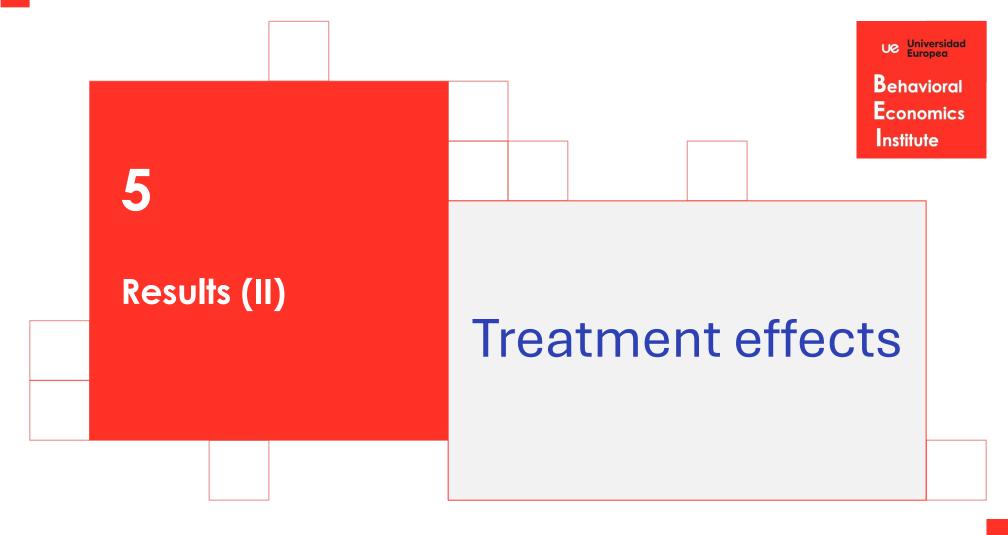
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# Systemic discrimination

### Job application

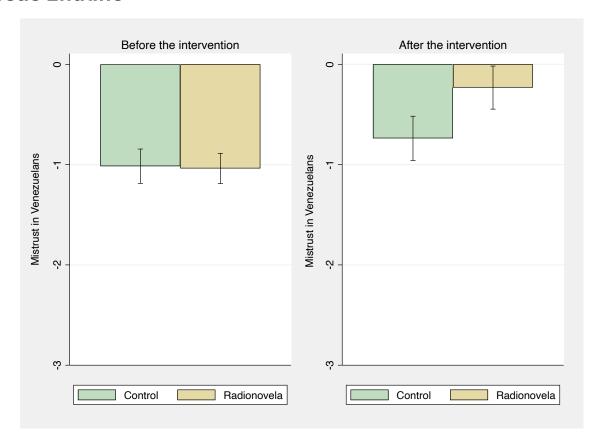
|                  | (1)             | (2)                | (3)          |
|------------------|-----------------|--------------------|--------------|
|                  | Documents today | Documents tomorrow | Well treated |
| Men              | -0.0692         | -0.0392            | 0.0502       |
|                  | (0.154)         | (0.162)            | (0.177)      |
| Venezuelan       | -1.032***       | -1.398***          | -0.413**     |
|                  | (0.155)         | (0.166)            | (0.171)      |
| Men*Ven          | -0.211          | -0.290             | -0.387       |
|                  | (0.224)         | (0.241)            | (0.253)      |
| Constant (Woman) | 7.122***        | 5.349***           | 4.412***     |
|                  | (0.744)         | (0.798)            | (0.858)      |
| Controls         | Si              | Si                 | Si           |
| Observations     | 2,038           | 2,038              | 2,038        |

Controls: age, education, SES, sex, Petro Robust standard errors between brackets \*\*\* p<0.01, \*\* p<0.05, \* p<0.1 Ue Universido



# Mistrust

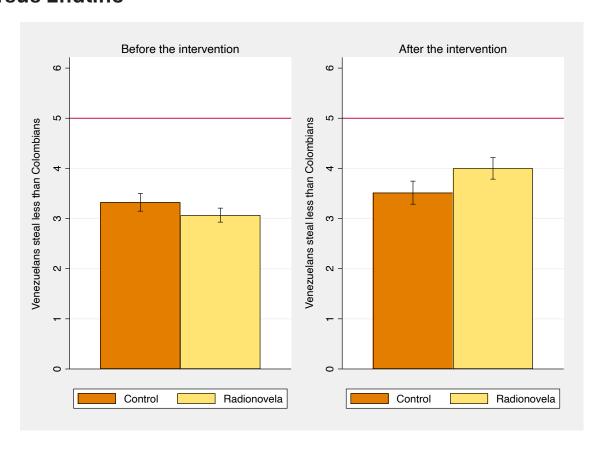
### **Baseline versus Endline**



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## Beliefs: Crime

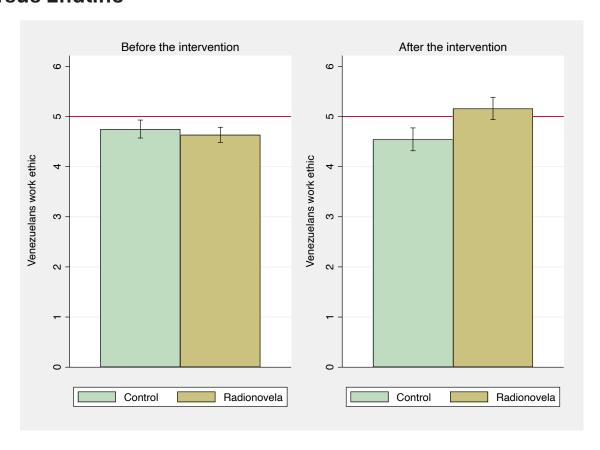
### **Baseline versus Endline**



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## Beliefs: Work ethic

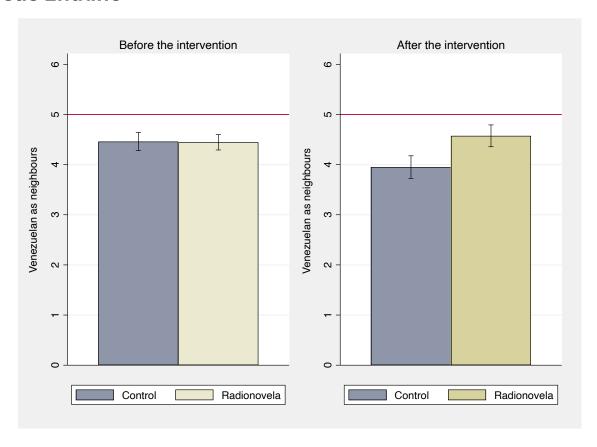
### **Baseline versus Endline**



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# Neighbors

### **Baseline versus Endline**



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### Beliefs and attitudes

**Baseline versus Endline: diff-in-diff** 

|              | (1)       | (2)       | (3)     | (4)       |
|--------------|-----------|-----------|---------|-----------|
|              | Mistrust  | Work      | Crime   | Neighbors |
| Treated      | 0.624**   | 0.757***  | 0.699** | 0.464     |
|              | (0.266)   | (0.238)   | (0.272) | (0.308)   |
| Constant     | -5.286*** | -4.837*** | 0.868   | -2.335    |
|              | (1.831)   | (1.669)   | (1.809) | (2.082)   |
| Controls     | Yes       | Yes       | Yes     | Yes       |
| Observations | 1,017     | 1,017     | 1,017   | 1,017     |

Controls: age, education, SES, sex, Petro Robust standard errors in parentheses \*\*\* p<0.01, \*\* p<0.05, \* p<0.1 Ue Universide

# Heterogeneous effects

### **Endline**

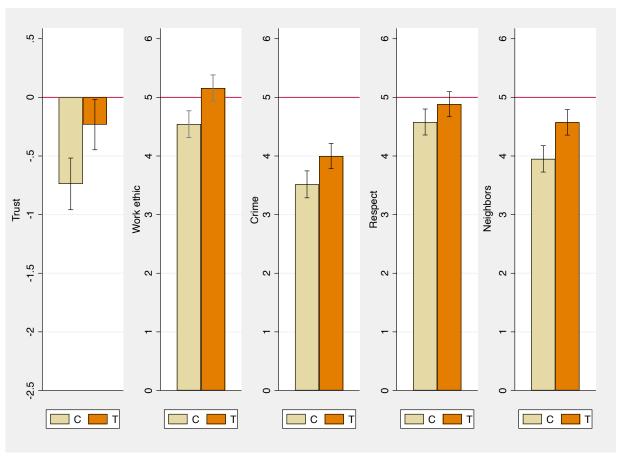
**Table 5:** Heterogeneous effects Endline, Tobit models, DV= happy neighbors

|              | (1)      | (2)      | (3)      |
|--------------|----------|----------|----------|
| Co-V         | Tertiary | Hombre   | Petro    |
|              |          |          |          |
| Treated      | 0.529**  | 0.913*** | 1.044*** |
|              | (0.241)  | (0.254)  | (0.256)  |
| Co-V         | -0.212   | 0.763*** | 0.188    |
|              | (0.281)  | (0.270)  | (0.270)  |
| Treated*Co-V | 0.509    | -0.431   | -0.632*  |
|              | (0.379)  | (0.372)  | (0.370)  |
| Predicted    | 4.122    | 4.130    | 4.122    |
| Observations | 1,025    | 1,017    | 1,025    |

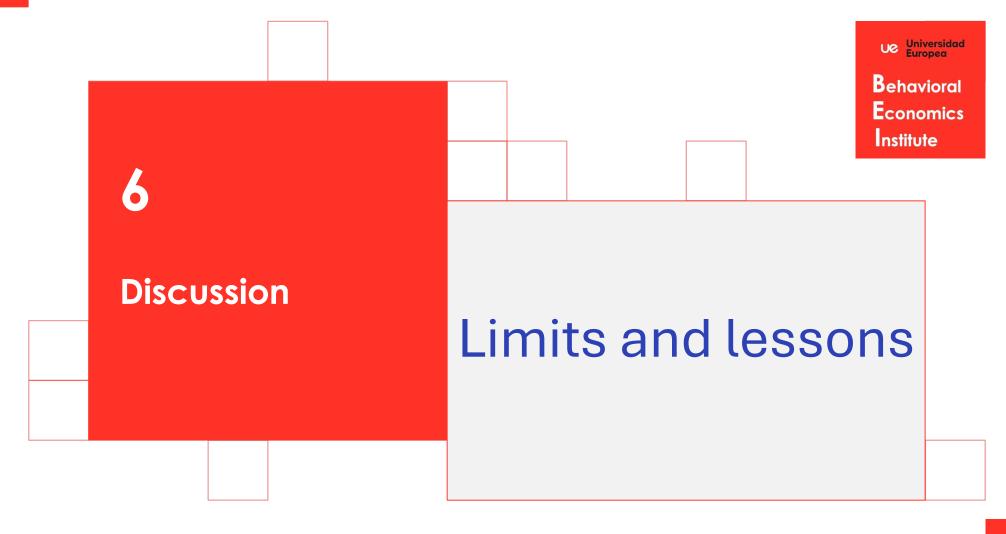
Robust standard errors between brackets \*\*\* p<0.01, \*\* p<0.05, \* p<0.1

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# Tracking survey



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### Limitations

One podcast at a time



Sampling: pro-social participants may be more willing to participate

**Dual randomization** 

Social desirability bias: participants may be willing to look kind

Vignette experiments and dual randomization

Non-incentivized belief elicitation: easier said than done

Beliefs' change consistent with other answers

Non-validated by admin data

No follow up after six months (back to Superman)



### Conclusions

One podcast at a time

Bogotá youth DO NOT exhibit intersectional discrimination The intervention...

...reduces mistrust in Venezuelans by 80%

...changes beliefs about migrants by 20%

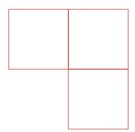
...increases acceptance as neighbors by 17%

...very limited heterogeneous effects (political orientation)

Results persist a month later







# Thanks!

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